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2017 Kalmar Ottawa Dealer Meeting: 2016 Dealer Awards and Tent Sale Truck Giveaway

Bonita Springs, Florida, February 3, 2017 - Kalmar Ottawa, the market leader in the manufacture and sale of terminal tractors, announced the 2016 Dealer Awards during their annual dealer meeting at the Hyatt Regency Coconut Point Resort and Spa February 1-3, 2017.

Kalmar Ottawa dealers from across North America gathered along with Cargotec CEO, Mika Vehviläinen, Kalmar President Antti Kaunonen, Vice-President of Finance Patrik Sjöblom and Vice-President of Marketing and Communications Maija Eklöf to “share our victories” as stated by Vice-President of Sales, Marketing and Service, Terminal Tractors Americas Region Bob McTernan.



The 2016 Kalmar Ottawa Presidents Awards were given to dealerships that excelled in total sales and total sales growth for trucks and parts in 2016. Yard Truck Specialists of Bensalem, Pennsylvania won the President's Award in Total Truck Sales and Total Parts Sales. Ottawa Trucks Center, headquartered in Miami, Florida, was announced as the winner of the President's Award for Total Truck Sales Growth, while Briggs Equipment Gulf Coast Division of Houston, Texas took the award for Total Parts Sales Growth.

Each year, Kalmar Ottawa names their top dealerships as, "Premier Partners" and 2016 was no different. There was, however, a newcomer announced in this group along with several dealerships who regularly hear their names when this award is given. Eagle Mark IV from Mansfield, Ohio became an authorized dealer in 2016 and was also named as a Premier Partner in their first year. Also claiming the 2016 Premier Partner designation were Westfall GMC of Kansas City, Missouri, TCI of Phoenix, Arizona, Reliable Trailer Systems, Inc., from Indianapolis, Indiana, Ottawa Trucks Center, Mid-Pacific Industries of Woodland, California, MasonLift of Annacis Island, British Columbia, Louisville Switching of Louisville, Kentucky, Briggs Equipment East Division of Atlanta, Georgia, Briggs Equipment North Texas/Mid-South Division of Dallas, Texas and Briggs Equipment Gulf Coast Division. Both the Premier Partner and the President's Awards feature beautiful die-struck medallions set in optically perfect sparkling crystal.

At the annual tent sale held each year as part of the Kalmar Ottawa Dealer Meeting, a record number of trucks were sold and the company held a drawing for a very special prize: a new Kalmar Ottawa T2 Terminal Tractor, valued at over \$100,000. The winner of the truck was The Lilly Company of Tupelo, Mississippi.



The Kalmar Ottawa terminal tractor dealer network provides sales, service and support from 171 locations throughout North America. A complete listing and search tool for locating Kalmar Ottawa dealers can be found at www.ottawatrucksna.com.